Industry Readiness Profile for
Wholesale Trade Careers

Median WorkKeys skill levels for entry into these occupations are derived from the ACT WorkKeys Profile Database which includes over 22,000 job analyses for O*NET occupation titles. Additional data can be found at:
http://jobprofiles.act.org/

| Growth | Occupation | WorkKeys Median Skill Levels |  |  | Median <br> Annual Wage 2019 | Projected Job Openings 2019-2029 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Applied Math | Workplace Documents | Graphic Literacy |  |  |
|  | Industrial Machinery Mechanics | 4 | 4 | 4 | \$53,590 | 40,500 |
|  | Agricultural Equipment Operators | 4 | 4 | 4 | \$31,950 | 11,600 |
|  | Pesticide Handlers, Sprayers, and Applicators, Vegetation | 3 | 3 | 4 | \$35,840 | 5,000 |
|  | Light Truck Drivers | 3 | 3 | 3 | \$34,730 | 111,800 |
|  | First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 4 | 4 | 4 | \$55,060 | 45,300 |
|  | Recycling Coordinators | 4 | 4 | 4 | \$55,060 | 45,300 |
|  | First-Line Supervisors of Material-Moving Machine and Vehicle Operators | 4 | 4 | 4 | \$55,060 | 45,300 |
|  | First-Line Supervisors of Passenger Attendants | 4 | 4 | 4 | \$55,060 | 45,300 |
|  | First-Line Supervisors of Transportation Workers, All Other | 4 | 4 | 4 | \$55,060 | 45,300 |
|  | Sales Engineers | 6 | 4 | 4 | \$103,900 | 6,700 |
|  | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 3 | 3 | 4 | \$35,040 | 6,400 |
|  | Medical Equipment Repairers | 4 | 5 | 4 | \$49,280 | 5,400 |
|  | Soil and Plant Scientists | 6 | 7 | 7 | \$63,200 | 1,900 |
|  | Laborers and Freight, Stock, and Material Movers, Hand | 3 | 3 | 4 | \$29,510 | 380,600 |
|  | Recycling and Reclamation Workers | 4 | 4 | 4 | \$29,510 | 380,600 |
|  | Industrial Truck and Tractor Operators | 3 | 3 | 3 | \$36,200 | 64,300 |
|  | Driver/Sales Workers | 3 | 3 | 4 | \$25,860 | 51,300 |
|  | Sales Managers | 4 | 5 | 5 | \$126,640 | 35,300 |
|  | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 4 | 4 | 4 | \$81,020 | 30,700 |
|  | Solar Sales Representatives and Assessors | 4 | 4 | 4 | \$81,020 | 30,700 |
|  | Bus and Truck Mechanics and Diesel Engine Specialists | 3 | 4 | 4 | \$48,500 | 24,500 |
|  | Installation, Maintenance, and Repair Workers, All Other | 4 | 3 | 3 | \$39,830 | 18,500 |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Applied Math | Workplace Documents | Graphic Literacy |  |  |
|  | Geothermal Technicians | 4 | 3 | 3 | \$39,830 | 18,500 |
|  | Demonstrators and Product Promoters | 4 | 3 | 4 | \$30,930 | 15,300 |
|  | Transportation, Storage, and Distribution Managers | 4 | 4 | 4 | \$94,560 | 10,000 |
|  | Supply Chain Managers | 4 | 5 | 4 | \$94,560 | 10,000 |
|  | Purchasing Managers | 5 | 4 | 4 | \$121,110 | 5,600 |
|  | Electric Motor, Power Tool, and Related Repairers | 3 | 3 | 3 | \$44,070 | 1,900 |
|  | Agricultural Workers, All Other | 3 | 3 | 3 | \$29,590 | 1,800 |
|  | Precision Instrument and Equipment Repairers, All Other | 5 | 4 | 4 | \$58,720 | 1,200 |
|  | Camera and Photographic Equipment Repairers | 4 | 5 | 4 | \$38,880 | 400 |

